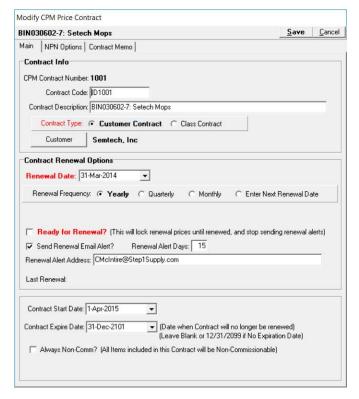


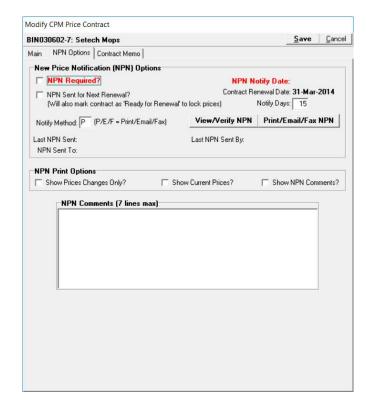
Customer Price Manager

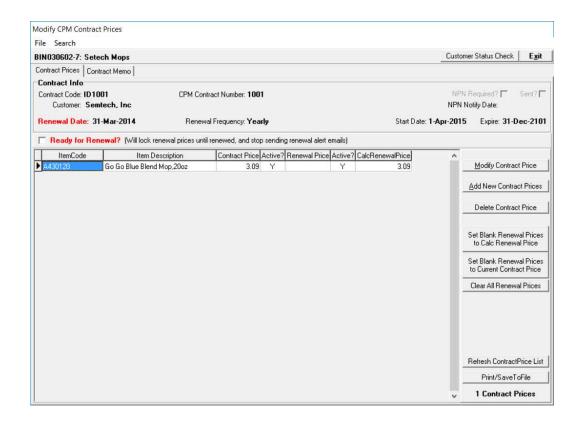
- Understanding Pricing (What price will my customer pay?)
- Customer vs Pricing Class
- Contracts, Policies and Customer Products (3 different databases!!!)
- Pricing Options (S,s,B,b,D,d,M,m,P,p,I,i)
- By: Item, Sub-Cat, Category, Supplier
- Market Catalog
- Customer Default
- Yikes...Does your brain hurt yet?

Contracts:

- Contract Header
- Contract Detail (prices and renewal)

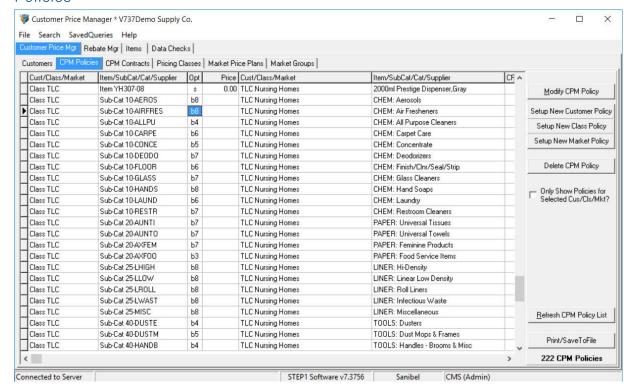








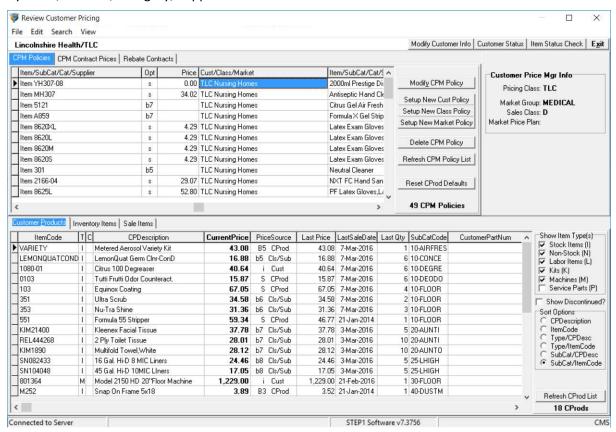
Policies



Customer Products

Pricing Options (S,s,B,b,D,d,M,m,P,p,I,i)

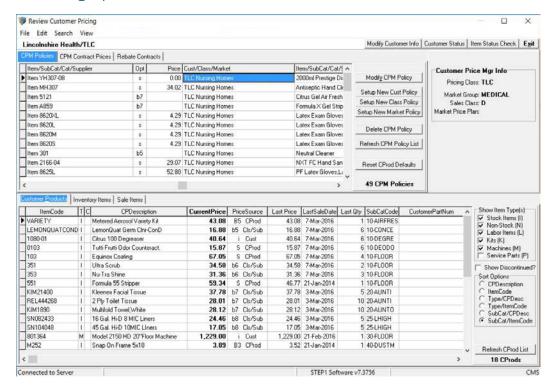
By: Item, Sub-Cat, Category, Supplier



How to get Cprods copied into an account from another account?

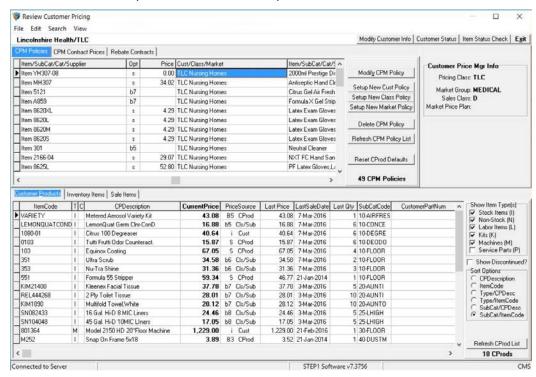
- 1. Create order with Oqty and correct price
- 2. Invoice and Post that order
- 3. Copy that order into the Customer that you want to add to Customer Products

Resetting Cprods to Default

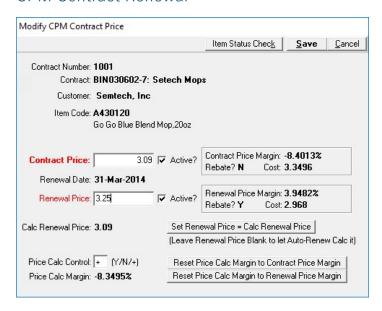


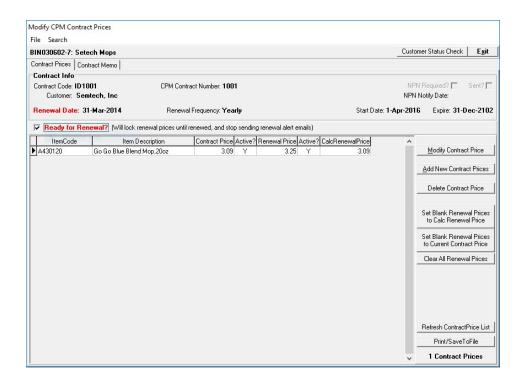
To sum it all up:

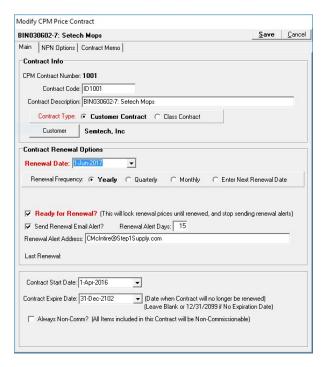
How do I know what price STEP1 will come up with when I enter an order??



CPM Contract Renewal







Rebates

